

## 2018 3M™ Fall Protection Trade-in, Trade-up Program

Four ways to trade-in, trade-up and save:

1. Trade-in your competitive fall protection equipment and purchase a comparable qualifying 3M Fall Protection product(s) and receive a cash rebate.
2. Trade-in any brand of lanyard and purchase qualifying 3M Fall Protection Personal SRLs and receive a cash rebate.
3. Trade-in any brand of lanyard with non-3600lb gated hooks and purchase qualifying 3M Fall Protection Personal SRLs or lanyards and receive a cash rebate.
4. Trade-up your current 3M™ DBI-SALA® or Protecta® harness and purchase a qualifying higher tier of 3M™ DBI-SALA® harnesses and receive a cash rebate.

Purchases must be made between January 1, 2018 and December 31, 2018

Visit [go.3m.com/FPtradein](http://go.3m.com/FPtradein) for full Terms and Conditions

### Terms and Conditions

When end-user customers trade-in (permanently take out of service) competitive\* fall protection equipment and purchase comparable\*\* qualifying 3M Fall Protection products to replace competitive products between January 1, 2018 and December 31, 2018 end-user customers are entitled to receive a manufacturer's rebate.

Qualifying products and rebate amounts can be found on the program website at [go.3m.com/FPTradein](http://go.3m.com/FPTradein). Products outside of this list do not qualify for this offer.

\*Legacy 3M products (i.e., fall protection products sold by 3M prior to the Capital Safety acquisition) are considered competitive products and can be traded in.

\*\* Comparable qualifying product means anchor for anchor, harness for harness, etc. Except for lanyards – as noted, they can be upgraded to personal SRLs.

There are a few additional scenarios where current 3M Fall Protection products can be traded-in and end-users can qualify for a rebate:

- 1) Lanyards:
  - a. Upgrading from lanyards to personal SRLs (3M™ DBI-SALA® Nano-Lok™, etc.)
  - b. Upgrading from lanyards with non-3600 lb gated hooks to lanyards with 3600 lb gated hooks
- 2) Harnesses:
  - a. Upgrading from lower tier harnesses to 3M™ DBI-SALA® ExoFit™ STRATA™ Harnesses, 3M™ DBI-SALA® ExoFit NEX™ Harnesses, or 3M™ DBI-SALA® Delta™ Harnesses. Current 3M™ DBI-SALA® Harness customers must purchase a higher-value harness than the product traded-in. (e.g., Delta™ traded-in for ExoFit NEX™. ExoFit NEX™. trade-in for ExoFit™ STRATA™)

### Participation instructions

If you wish to participate, you must first register online at [go.3m.com/FPTradein](http://go.3m.com/FPTradein)

Then, after each qualifying purchase is made, you must register the transaction through the same site.

Please submit one registration per purchase order.

The proof-of-sale must include:

- Distributor Name where product was purchased
- Purchase Order Number
- **Digital Copy of your receipt of purchase showing the part number and price**
- **Digital Picture of decommissioned trade-in product** (e.g., harness with d-ring cut off, lanyard/SRL with hooks cut off, etc.)
- Quantity of each qualifying SKU
- Date of purchase
- A valid customer name
- A valid customer address
- A valid customer phone

Because the submission of your incentive program form is completed online, you are also responsible for obtaining access to the internet.

Please allow 30-90 days for check processing.

3M reserves the right to review and approve or deny any submission.

Qualifying 3M Fall Protection products must be purchased by an end-user customer of such products. Products purchased from 3M by a reseller or distributor for personal use are not eligible for this incentive program (i.e., stocking orders).

The amounts shown for the incentive program are stated in United States dollars.

### **Restrictions**

All entrants must be at least 18 years of age, and a legal resident of the country specified in their form. This offer is valid only in the United States, including the District of Columbia. This offer is void where prohibited.

Government entities (i.e., local, state and federal) and affiliated agencies are not eligible for this offer.

Distributors and Wholesalers are not eligible for this offer. End-user rebate only.

Contract prices excluded from this offer - products must be purchased by a distributor from 3M at standard pricing.

No returns allowed.

Employees of 3M and their families or household members, affiliated companies and agencies, and licensed suppliers are not eligible for this offer.

This offer is not transferable or assignable.

### **3M Fall Protection Trade-in, Trade-up Program Deadlines**

All purchases under this program must be made on or before December 31, 2018. All completed forms must be received by January 21, 2019.

### **General conditions**

3M reserves the right to discontinue or change this program at any time, without warning.

3M and its agents are not responsible for incomplete, late, lost, or misdirected Trade-in, Trade-up Program registrations.

3M assumes no responsibility for lost, late, mutilated or illegible entries nor for electronic transmission errors resulting in omission, interruption, deletion, defect, delay in operation or transmission, communications line failure, or unauthorized access to, or alteration of data entry or application.

3M is not responsible for any problems or technical malfunction of any telephone network or lines, computer online systems, servers or providers, computer equipment, software, failure of email or users on account of technical problems or traffic congestion on the Internet or combination thereof.

**Providing false or duplicate information, or any information that violates the eligibility requirements of this offer, will result in disqualification of your request. 3M reserves the right to deny and/or disregard any request deemed to be false or fraudulent. Any person attempting to defraud or in any way tamper with this promotion will be ineligible for the offer and may be prosecuted to the full extent of the law.**

Rebates must be mailed to an address within the 50 United States and District of Columbia.

Note: Rebate payments will only be written to the person, or company identified on your form. If this information is not completed, and/or if the Trade-in, Trade-up Program terms and conditions are not met, the rebate will not be sent.

All taxes and other obligations with respect to the Trade-in, Trade-up Program are the sole responsibility of the rebate recipient.

This Trade-in, Trade-up Program may not be combined with other promotions. 3M is not responsible for printing errors. These Terms and Conditions, the copies of the completed Trade-in, Trade-up Program registration form, the proof-of-sale, and the serial number labels should be kept for your records.

3M's use of information submitted in your Trade-in, Trade-up Program registration will be treated in accordance with the privacy policy posted on our website at [www.3M.com/privacy](http://www.3M.com/privacy).

For more information or to learn the status of your Trade-in, Trade-up Program registration form, go to [go.3m.com/FPTtradein](http://go.3m.com/FPTtradein)

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Program Website: [go.3m.com/FPTtradein](http://go.3m.com/FPTtradein)

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